

SAILORBAGS.COM/WHOLESALE

What makes a SailorBagTM?

SailorBags are made of genuine sailcloth—just like the material that graces the masts of schooners and sloops—but without the stiff coatings found on working sails. We add the finest parts and trim, and combine it all with uncompromising craftsmanship to make bags with beautiful looks and enduring quality.



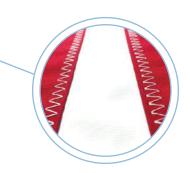
BEAUTIFULLY TOUGH ON THE OUTSIDE

Our signature sailcloth looks and feels great, yet it stands up to the elements and is tough as nails.



WHAT'S INSIDE COUNTS

SailorBags are lined with our Silver Spinnaker[™] ripstop fabric. Tough and water-resistant to protect what's inside, yet soft and lightweight to be "user-friendly."



REAL-DEAL DETAILS Every bag features our trademark zigzag top stitching, just like the sail makers use.

(Materials and features vary by product)

THE LITTLE THINGS MATTER A lot. That's why we use the best hardware, including top-of-the-line, marine-finish

YKK[®] zippers.

UNIVERSAL APPEAL

Unlike trends that come and go, nautical design never goes out of style; it's simple, clean, and classic. And you don't have to live by the shore to love this timeless look — SailorBags customers and fans hail from all over the country and around the world.

CARRY WITH CONFIDENCE

SailorBags straps are made of super-tough webbing, with reinforced stitching at all load-bearing points.

OPTIONAL PERSONALIZATION

Offer your customers truly "localized" bags with our custom embroidery service. Get creative with a map outline of your special part of the world, or an icon that represents the destination. Also perfect for wedding parties, clubs and events.

LIFETIME GUARANTEE

We are so confident in the quality of everything we make that we back it up with a no-hassle, unconditional warranty: If you or your customer ever encounter a defect in SailorBags' materials or workmanship, just contact us and we'll make it right.



THERE'S A SAILORBAG FOR EVERYONE

Despite their maritime heritage, SailorBags are definitely not just for sailors. Of course we have great bags for boaters, but within our different collections, you'll find so much more: bags and accessories for travelers, students, fitness fanatics, home decorators, golfers, wine lovers, techies, and pretty much anyone else who has stuff to carry.













NEW FROM SAILORBAG Spring/S mmer 2016





SILVER SPINNAKER UTILITY CASE

13" x 10" x 3"

The new Silver Spinnaker Utility Case is a unique and incredibly versatile organization, storage and transport solution. 17 assorted pockets, pouches, and other storage sections in all! 745SB

SILVER SPINNAKER **ALL-DAY TOTE**

14" x 15" x 8"

A multipurpose "ship-to-shore" bag, perfect for bringing food and gear to the boat for a day on the water, or heading ashore for beach or shopping expeditions. 702SB



CHESAPEAKE YOGA BAG 28" x 7" x 6.5"

A yoga mat bag with SailorBags' timeless style and uncompromising quality. Holds any size mat, with room for a towel, strap, wallet, keys, phone and more. 350BG, 350RG, 350WB



NAUTICAL STRIPE MEDIUM TOTE

11.5" x 13" x 5"

Our ever-popular striped tote, in a compact new size. Perfect for everything from a day at the beach to a quick shopping trip. 501WB, 501WR

Call your SailorBags sales representative, visit sailorbags.com/wholesale, or contact us: sales@sailorbags.com, or 800.639.1754

SILVER SPINNAKER[™] COLLECTION

Feature-packed yet ultra-light bags with a sporty, technical edge

COLLECTION FEATURES INCLUDE

Crafted in tough, weather-resistant ripstop material Large, easy-to-pack main compartment openings Military-spec, black oxide finish on zippers and other hardware Custom molded, tactile zipper pull tabs



SILVER SPINNAKER CRUISER DUFFEL

14" x 24" x 13" Packs as much as a suitcase, without the added bulk and weight. Huge main compartment, organizing pockets inside and out. **710SB**



SILVER SPINNAKER RACER DUFFEL

12" x 20" x 12" Compact and sleek, yet with enough capacity to make it a great weekend carry-on or road trip bag. Perfect for the gym or day on the boat. **709SB**



SILVER SPINNAKER COOLER TOTE

13" x 15" x 8.5" Fully insulated and large enough to hold food, drinks, and ice for the day, but much lighter and easier to carry than a big plastic box. **715SB**



SILVER SPINNAKER DAYPACK

19" x 13" x 8" Over a dozen compartments and pockets. Padded laptop sleeve, contoured shoulder straps with ventilated mesh padding, and so much more. **714SB**





SILVER SPINNAKER SOFT LUNCH BOX

10" x 10" x 3.5" Holds a 6" x 6" or similar-size food container, snack bag, and water bottle or other beverage, fully insulated to keep things cool and fresh. **713SB**



SILVER SPINNAKER SUNDRY BAG

9" x 10" x 3" Efficiently organized spaces hold toiletries and other small items in place. Hangs on a towel rod or hook so there's no need to unpack it. **727SB**

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SILVER SPINNAKER BOTTLE BAG 15" x 4"

A unique, reusable (and environmentally friendly) way to present a bottle of wine or spirits. Great for host gift or "boat warming" present. **760SB** "I cannot sing enough praise about [SailorBags], and believe me, we've used a lot of bags on our boat... great products backed by excellent customer service" - BRITTANY, WINDTRAVELER.NET



COLLECTION FEATURES INCLUDE

Choice of navy or red trim (some styles excluded)

Interiors lined with tough, water-resistant, lightweight Silver Spinnaker™ ripstop YKK[®] zippers & other hardware plated in polished, marine-grade finish Many sizes to choose from–for a day trip or a week away



NEWPORT X-LARGE DUFFEL

16" x 25" x 14" Big enough to swallow up a week's worth of casual clothing, or beach towels and swimsuits for the whole family, or-for boaters-foul weather gear, PFD, and more.





NEWPORT LARGE DUFFEL

12" x 22" x 12" Ideal size for weekend travel or a full-day family outing. With its space-efficiency, compact profile, and light weight, it's a great carry-on bag too.

209WB 209WR



NEWPORT MEDIUM ROUND DUFFEL

20" x 11" diameter Classic "barrel" duffel design has just the right amount of space for a change of clothes and small necessities. Perfect for the gym.

208WB

208WR



NEWPORT MINI DUFFEL

8" x 14" x 8" Great little bag for a change of clothes, basic gym gear, or a swimsuit, sandals, and sunscreen. Also great for kids to use as their own travel bag.





NEWPORT X-LARGE TOTE

18" x 19" x 9" A really big bag-our biggestmade to hold just about everything. Great for keeping the whole family's clothes and towels dry on the boat or at the beach.

204WB



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NEWPORT LARGE TOTE

14" x 15" x 8" A best-seller, and a true "go-to" bag, with plenty of room for a day of sunbathing, boating, shopping, exercising, or road-tripping.





NEWPORT MEDIUM TOTE 11.5" x 13" x 5"

201WB

NEWPORT MINI TOTE 10" x 11" x 3"

401WB

401WR



NAUTICAL STRIPE LARGE TOTE

14" x 15" x 8" Same size and general features as our original large tote, but accented with red or blue nautical stripes and gray web handles.



NEWPORT COLLECTIO



NEWPORT INSULATED WINE TOTE

14" x 7" x 4" The elegant way to carry and protect two bottles, while keeping them cool and ready to drink. Includes separate insulated sleeve for additional protection.

219WB



NEWPORT 8-PACK COOLERBAG

6" x 12" x 6" Holds up to eight 12-oz. cans, plus ice or cooler blocks. Or, pack fewer cans to make room for lunch or snacks, making it a perfect little picnic bag.





NEWPORT 12-PACK COOLERBAG 12" x 11" x 7"

When eight cans aren't enough, this one holds 50% more, with optimal space-efficiency.

215WB



NEWPORT 24-PACK COOLERBAG

15" x 12" x 10" Skip the bulky, heavy plastic cooler and load a full case of liquid refreshments in this compact, easy-to-carry Cooler Bag.



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NEWPORT X-LARGE STOWBAG

24" x 12" diameter 207WB

NEWPORT LARGE STOWBAG 18" x 10" diameter 206WB

NEWPORT MEDIUM STOWBAG 12" x 8" diameter 205WB

People never stop finding uses for our simple but versatile Stow Bags. They're great for storing blankets, toting beach towels or boat gear, picnic packing, or even using as a laundry bag.



NEWPORT TOILETRY KIT 5" x 5" x 11"

Great complement to a Newport Tote or Duffel, with room for all the little travel necessities. Fits easily into the corner of a suitcase, too.

225WB



NEWPORT HANGING TOILETRY KIT 9.5" x 10.25" x 4"

A great, space-efficient travel organizer for sundries and other small essentials. No need to unpack everything, just unsnap, unfold, and hang it up. 227WB



NEWPORT SHOE BAG 12" x 8.75" x 5"

A clean, convenient, and sharp way to carry a pair of dress shoes, golf shoes, or sneakers—or even a couple of pairs of sandals or water shoes. 229WB

CHESAPEAKE COLLECTION

Colorful, casual fashion that's equal parts fun and functional

COLLECTION FEATURES

Available in red, white, or blue sailcloth with light gray trim

Interiors lined with tough but lightweight Silver Spinnaker™ ripstop YKK® zippers & other hardware plated in polished, marine-grade finish

Practical designs for everyday use; great choices for travelers & students



CHESAPEAKE MESSENGER

8" x 12" x 4" "Courier" styling with large front

flap covering a wide open main compartment. Perfect for books, papers and tablet, or as a discreet camera bag for travel.



321RG

321WB



CHESAPEAKE BACKPACK

18" x 13" x 8" A full-fledged daypack with our unique nautical styling, loaded with pockets and great SailorBags features. Great for school, sports, or sightseeing.





CHESAPEAKE IPAD/TABLET SLEEVE

8.5" x 10.5" x .75" For those people who can't bear to be away from their screens — a tablet case that represents simple, unwired, nautical life.

343BG

343RG





CHESAPEAKE WRISTLET

4.5" x 8" An adorable little case that's perfect for carrying phone or camera, keys and wallet, especially when a larger purse or handbag aren't needed.







CHESAPEAKE DRAWSTRING BAG 17" x 13" x .5"

Throw in clothes, swim gear, or workout gear, cinch it up and wear it like a backpack. Takes up almost no space, so it's great for travel. Simple utility.

315BG





ACCESSORY POUCH

8" x 7" x 2"

Keeps chargers, cords, batteries, wallet, keys and other small items from disappearing at the bottom of a shoulder bag, backpack or suitcase.





CHESAPEAKE WALLET

3.75" x 4" folded

A slim, water-resistant, and fun way to carry valuables. Bifold design, with six slots for credit cards or ID, and two additional pockets for photos and receipts.





CHESAPEAKE LUNCH BAG 9" x 8" x 3"

A unique, stylish insulated bag with room for a sandwich, drink, chips, fruit, cookies and even an ice pack. Perfect one-meal bag for work, school, beach or boat.



TRI-SAIL COLLECTION

Make a colorful statement

COLLECTION FEATURES

Crafted in red, white, and blue color-blocked sailcloth Grey webbing and trim add a subtle contrasting accent Sporty styling looks great at the beach, on the boat, or on the road

YKK® zippers & other hardware plated in polished, marine-grade finish



NEW!

TRI-SAIL MESSENGER 11" x 15" x 5"

Oversize, satchel-style weather flap covers a large main compartment. Features include padded laptop storage and multiple organizer pockets. 821T



TRI-SAIL TOTE

11" x 15" x 5" Generously-sized carryall makes a perfect "vacation bag" for the beach, shopping, or just a day of wandering around town. 801T



TRI-SAIL DUFFEL

12" x 24" x 12" Holds enough for a regatta's worth of sailing gear—yet it's space-efficient and lightweight for easy travel.

810T



TRI-SAIL TOILETRY KIT 5" x 5" x 11"

A must-have complement to a Tri-Sail Duffel or Tote, this colorful, compact bag holds all the sundries and other little things every traveler needs.

825T





TRI-SAIL LAPTOP SLEEVE 11" x 15" x 1.5"

Padded, zippered sleeve protects laptop from bumps and jolts, and from the elements, all with SailorBags' unique nautical flair. 827T



TRI-SAIL IPAD/TABLET SLEEVE

8.5" x 10.5" x .75" Same protection and features as its larger laptop counterpart, but sized for iPad or other tablet. Great accessory to pair with a full-sized Tri-Sail bag. 843T



TRI-SAIL WRISTLET

4.5" x 8" Charming little pouch for the necessities -- phone, wallet, keys, camera, lipstick -- with a zippered top and wrist strap to keep it safe and secure. **816T** "I absolutely love it and use it for everything! We have 4 children and a lot of 'stuff.' It is a great bag for traveling!" --JAQUELINE K., DALLAS, PA

FOR THE HOME & MORE

Nautically-inspired decor, unique accessories, and thoughtful gifts



PILLOWS

Crisp, clean, and durable, our genuine sailcloth pillow covers make smart accents for the boat, beach house, or cottage. Inserts available separately.



LARGE PILLOW COVER 21.5" square 525WB

MEDIUM PILLOW COVER 15" square 520WB



BUCKET BAGS



NAUTICAL STRIPE BUCKET BAG

8.5" x 8" diameter The bag with endless possibilities–use as a bath caddy, table centerpiece, shell collector, and so much more.

300BW 300WB 300WR 300RW



WINE GIFT BAG

GIFTS & HOLIDAY

The gift bag that's a gift of its own-a thoughtful way to present a special bottle at a dinner, housewarming or picnic.



CHRISTMAS STOCKING

15.75" x 6.5" A wonderful way to dream of warm sunny days, especially when the weather outside is frightful.

514RW
514WB

HATS

Show your nautical style and stay cool with our wide-brimmed, genuine sailcloth hats. Men's hat includes a keeper cord, women's version is finished with a sailor's bow. One size fits most.



NEWPORT MENS HAT 905WB



NEWPORT WOMENS HAT 910WB



DEALER INFORMATION

HOW TO ORDER

We have a convenient, easy-to-use web order entry portal at **www.sailorbags.com/ wholesale**. Check it out to see how easy placing an order can be. Or you may call or e-mail your orders. **800.639.1754** orders@sailorbags.com

TERMS

We are happy to extend 30 day terms, upon credit approval. We accept checks, Visa, MC, Amex, Discover, and Paypal.

MINIMUM ORDER

Minimum opening order \$300. No minimums for reorders.

STOCK & SAVE

Boost your profit and avoid stock outages and lost sales with our new "3+" pricing. Applies to any SKU ordered in quantities of just three pieces or more, no dollar minimum to qualify! Details on our wholesale price list.

SHIPPING

Our preferred shipping is by FedEx Ground, however we can also ship via UPS, DHL, or USPS. Please specify your account number if you want to ship Freight Collect. For international orders, we will use your specified carrier, or work with you to determine the best and most economical shipping options.

LEAD TIME

Our goal is to keep all goods in stock and ship within 24 hours of receiving your order. If an item is out of stock, we will backorder it and contact you before shipping the backorder.

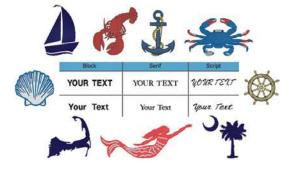
DROP SHIPPING

We can drop ship orders directly to your customers. There is a fee of \$3.50/address for this service. We will show you as the shipper in the return address and even include your packing slip, if provided.

POS SIGNAGE

We include our hanging sailboat sign in the first order sent to each store. It helps call attention to your SailorBags™ display.





EMBROIDERY

SailorBags products can be personalized with a variety of standard motifs and lettering, for a small additional charge. We can also do full custom embroidery from your provided artwork. Contact us for more information.



WHAT OUR GREAT RETAILERS HAVE TO SAY ABOUT SAILORBAGS™

"Our customers love the water and love to travel, so they are really drawn to the styling and utility of these bags. A perfect gift for sailors and non-sailors alike" - SARAH, MID-LAKES NAVIGATION, NY

"We love the embroidery option... it lets us offer products that are truly unique and targeted to our market. Everyone loves the sailcloth, the quality and the lifetime guarantee"

- CINDY, SIMPLY CAROLINA, SC

"Newport totes have a clean, classic look and are a staple for us... they truly never go out of style. Great pockets for organization, with a zippered top to keep everything safe and secure"

- **SHEILA**, ISLANDS, MA

"From a customer standpoint it's a great bag both in looks and function. As a retailer, the bag sells itself."

- DOUGLAS, CHEZ SHELL, RI

"The SailorBags home décor accessories are great, we love that we can add our own theme with embroidery." - **SHANNON**, KOKOPELLI, MD

"We found SailorBags at a trade show, and jumped in with both feet...we're happy we did. Customers love them, they're perfect for our seaside location." - KELLY, CARMEL YACHT CLUB, CA

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